

Littleton Area Chamber of Commerce Profit & Loss Prev Year Comparison

January 2009

	Jan 09	Jan 08	\$ Change	% Change
Ordinary Income/Expense				
Income				
Chamber Operating Income				
Interest	0.00	17.67	-17.67	-100.0%
Membership Directory	9,031.00	0.00	9,031.00	100.0%
Membership Dues	12,182.25	10,857.25	1,325.00	12.2%
Web Site Links & Advertising	510.00	370.00	140.00	37.8%
Total Chamber Operating Income	<u>21,723.25</u>	<u>11,244.92</u>	<u>10,478.33</u>	<u>93.2%</u>
Total Income	21,723.25	11,244.92	10,478.33	93.2%
Expense				
Reconciliation Discrepancies	0.00	-65.62	65.62	100.0%
Chamber Operating Expense				
Marketing				
Littleton Brochure				
Brochure Distribution	85.00	0.00	85.00	100.0%
Total Littleton Brochure	<u>85.00</u>	<u>0.00</u>	<u>85.00</u>	<u>100.0%</u>
Advertising				
Advertising-General				
General Advertising	184.75	48.00	136.75	284.9%
Marketing	1,072.64	0.00	1,072.64	100.0%
Total Advertising-General	<u>1,257.39</u>	<u>48.00</u>	<u>1,209.39</u>	<u>2,519.6%</u>
Total Advertising	<u>1,257.39</u>	<u>48.00</u>	<u>1,209.39</u>	<u>2,519.6%</u>
Total Marketing	1,342.39	48.00	1,294.39	2,696.7%
Bad Debts	1,075.00	360.00	715.00	198.6%
Credit Card Discount/Fees	22.65	82.23	-59.58	-72.5%
Depreciation	221.64	221.64	0.00	0.0%
Dues/Subscriptions				
Prof. Organization Memberships	279.00	141.50	137.50	97.2%
Subscriptions	35.60	51.20	-15.60	-30.5%
Total Dues/Subscriptions	<u>314.60</u>	<u>192.70</u>	<u>121.90</u>	<u>63.3%</u>
Equipment Lease	194.84	281.84	-87.00	-30.9%
Meals	50.00	0.00	50.00	100.0%
Office Expense				
General Supplies	152.70	156.46	-3.76	-2.4%
Internet				
Internet Service - NCIA	41.60	41.62	-0.02	-0.1%
Total Internet	<u>41.60</u>	<u>41.62</u>	<u>-0.02</u>	<u>-0.1%</u>
Postage Machine	44.95	172.68	-127.73	-74.0%
Printer/copier copies	86.16	0.00	86.16	100.0%
Office Expense - Other	0.00	31.95	-31.95	-100.0%
Total Office Expense	<u>325.41</u>	<u>402.71</u>	<u>-77.30</u>	<u>-19.2%</u>
Payroll Expenses				
Benefits				
Health Insurance	0.00	921.14	-921.14	-100.0%
Total Benefits	<u>0.00</u>	<u>921.14</u>	<u>-921.14</u>	<u>-100.0%</u>
Payroll Taxes	378.33	350.28	28.05	8.0%
Staff Wages	3,952.88	3,626.86	326.02	9.0%
Payroll Expenses - Other	0.00	103.84	-103.84	-100.0%
Total Payroll Expenses	<u>4,331.21</u>	<u>5,002.12</u>	<u>-670.91</u>	<u>-13.4%</u>
Postage	0.00	468.46	-468.46	-100.0%
Reimbursed Expenses	100.00	0.00	100.00	100.0%
Rent				
Storage	50.00	0.00	50.00	100.0%
Booth	100.00	100.00	0.00	0.0%
Office	379.60	415.00	-35.40	-8.5%
Total Rent	<u>529.60</u>	<u>515.00</u>	<u>14.60</u>	<u>2.8%</u>
Telephone				
Cellular	85.62	0.00	85.62	100.0%
Office	178.65	180.98	-2.33	-1.3%
Total Telephone	<u>264.27</u>	<u>180.98</u>	<u>83.29</u>	<u>46.0%</u>
Travel				
Mileage Reimbursement	14.40	66.60	-52.20	-78.4%
Total Travel	<u>14.40</u>	<u>66.60</u>	<u>-52.20</u>	<u>-78.4%</u>

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	Jan 09	Jan 08	\$ Change	% Change
Utilities				
Water & Electric				
Office	69.70	0.00	69.70	100.0%
Info Booth	7.58	0.00	7.58	100.0%
Water & Electric - Other	0.00	68.35	-68.35	-100.0%
Total Water & Electric	<u>77.28</u>	<u>68.35</u>	<u>8.93</u>	<u>13.1%</u>
Total Utilities	<u>77.28</u>	<u>68.35</u>	<u>8.93</u>	<u>13.1%</u>
Total Chamber Operating Expense	<u>8,863.29</u>	<u>7,890.63</u>	<u>972.66</u>	<u>12.3%</u>
Total Expense	<u>8,863.29</u>	<u>7,825.01</u>	<u>1,038.28</u>	<u>13.3%</u>
Net Ordinary Income	12,859.96	3,419.91	9,440.05	276.0%
Other Income/Expense				
Other Income				
Event Income				
Annual Meeting				
Ads	500.00	2,350.00	-1,850.00	-78.7%
Booth Rental	990.00	891.00	99.00	11.1%
Dinners	12,145.00	11,595.00	550.00	4.7%
General Sponsors	825.00	1,100.00	-275.00	-25.0%
Raffle	0.00	0.00	0.00	0.0%
Scholarship Sponsor	500.00	500.00	0.00	0.0%
Silent Auction	0.00	2,973.50	-2,973.50	-100.0%
Total Annual Meeting	<u>14,960.00</u>	<u>19,409.50</u>	<u>-4,449.50</u>	<u>-22.9%</u>
Total Event Income	<u>14,960.00</u>	<u>19,409.50</u>	<u>-4,449.50</u>	<u>-22.9%</u>
Total Other Income	<u>14,960.00</u>	<u>19,409.50</u>	<u>-4,449.50</u>	<u>-22.9%</u>
Other Expense				
Event Expense				
Annual Meeting				
Dinner	10,520.00	9,342.71	1,177.29	12.6%
Gifts & awards	12.95	1,339.45	-1,326.50	-99.0%
Miscellaneous	0.00	126.20	-126.20	-100.0%
Scholarship Sponsor	0.00	500.00	-500.00	-100.0%
Total Annual Meeting	<u>10,532.95</u>	<u>11,308.36</u>	<u>-775.41</u>	<u>-6.9%</u>
Christmas Celebrations				
Christmas Parades				
Media	280.00	0.00	280.00	100.0%
Total Christmas Parades	<u>280.00</u>	<u>0.00</u>	<u>280.00</u>	<u>100.0%</u>
Total Christmas Celebrations	<u>280.00</u>	<u>0.00</u>	<u>280.00</u>	<u>100.0%</u>
Total Event Expense	<u>10,812.95</u>	<u>11,308.36</u>	<u>-495.41</u>	<u>-4.4%</u>
Total Other Expense	<u>10,812.95</u>	<u>11,308.36</u>	<u>-495.41</u>	<u>-4.4%</u>
Net Other Income	<u>4,147.05</u>	<u>8,101.14</u>	<u>-3,954.09</u>	<u>-48.8%</u>
Net Income	<u><u>17,007.01</u></u>	<u><u>11,521.05</u></u>	<u><u>5,485.96</u></u>	<u><u>47.6%</u></u>