

Littleton Area Chamber of Commerce
Profit & Loss Prev Year Comparison
 January through March 2009

	Jan - Mar 09	Jan - Mar 08	\$ Change	% Change
Ordinary Income/Expense				
Income				
Chamber Operating Income				
Health Insurance Reimbursement	0.00	1,113.26	-1,113.26	-100.0%
Insurance Refund	146.00	0.00	146.00	100.0%
Interest	33.17	28.85	4.32	15.0%
Labels	0.00	25.00	-25.00	-100.0%
Membership Directory	9,031.00	0.00	9,031.00	100.0%
Membership Dues	20,981.00	19,122.00	1,859.00	9.7%
Misc. Sales	0.00	97.48	-97.48	-100.0%
Refund	881.82	0.00	881.82	100.0%
Web Site Links & Advertising				
Advertising	1,000.00	0.00	1,000.00	100.0%
Web Site Links & Advertising - Other	510.00	680.00	-170.00	-25.0%
Total Web Site Links & Advertising	1,510.00	680.00	830.00	122.1%
Total Chamber Operating Income	32,582.99	21,066.59	11,516.40	54.7%
Total Income	32,582.99	21,066.59	11,516.40	54.7%
Expense				
Reconciliation Discrepancies	-7.50	-262.32	254.82	97.1%
Chamber Operating Expense				
Marketing				
Littleton Brochure				
Brochure Distribution	255.00	170.00	85.00	50.0%
Total Littleton Brochure	255.00	170.00	85.00	50.0%
Advertising				
Advertising- LMSI	0.00	1,500.00	-1,500.00	-100.0%
Advertising-General				
General Advertising	184.75	473.25	-288.50	-61.0%
Marketing	1,072.64	0.00	1,072.64	100.0%
Advertising-General - Other	0.00	21.68	-21.68	-100.0%
Total Advertising-General	1,257.39	494.93	762.46	154.1%
Total Advertising	1,257.39	1,994.93	-737.54	-37.0%
Total Marketing	1,512.39	2,164.93	-652.54	-30.1%
Bad Debts	3,148.75	2,370.25	778.50	32.8%
Breakfast Meetings				
Food & Beverage	0.00	25.00	-25.00	-100.0%
Total Breakfast Meetings	0.00	25.00	-25.00	-100.0%
Credit Card Discount/Fees	166.97	235.09	-68.12	-29.0%
Depreciation	664.92	664.92	0.00	0.0%
Dues/Subscriptions				
Prof. Organization Memberships	279.00	191.50	87.50	45.7%
Subscriptions	63.60	51.20	12.40	24.2%
Total Dues/Subscriptions	342.60	242.70	99.90	41.2%
Equipment Lease	584.52	671.52	-87.00	-13.0%
Insurance	617.00	775.00	-158.00	-20.4%
Meals	50.00	0.00	50.00	100.0%
Membership Directory	5,966.27	0.00	5,966.27	100.0%
Office Expense				
General Supplies				
Toner	0.00	739.94	-739.94	-100.0%
General Supplies - Other	227.85	180.65	47.20	26.1%
Total General Supplies	227.85	920.59	-692.74	-75.3%
Internet				
Internet Service - NCIA	124.80	124.82	-0.02	0.0%
Total Internet	124.80	124.82	-0.02	0.0%
Postage Machine	206.95	201.86	5.09	2.5%
Printer/copier copies	566.18	150.47	415.71	276.3%
Office Expense - Other	165.50	39.04	126.46	323.9%
Total Office Expense	1,291.28	1,436.78	-145.50	-10.1%
Total Payroll Expenses	11,361.75	13,885.47	-2,523.72	-18.2%
Postage	380.00	541.69	-161.69	-29.9%
Professional Services	2,630.00	540.00	2,090.00	387.0%
Reimbursed Expenses	100.00	0.00	100.00	100.0%
Rent				
Storage	150.00	0.00	150.00	100.0%
Booth	300.00	300.00	0.00	0.0%
Office	1,138.80	1,245.00	-106.20	-8.5%
Total Rent	1,588.80	1,545.00	43.80	2.8%

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Telephone				
Cellular	253.90	0.00	253.90	100.0%
Office	350.05	356.34	-6.29	-1.8%
Telephone - Other	0.00	32.50	-32.50	-100.0%
Total Telephone	603.95	388.84	215.11	55.3%
Travel				
Mileage Reimbursement	208.80	231.89	-23.09	-10.0%
Total Travel	208.80	231.89	-23.09	-10.0%
Utilities				
Water & Electric				
Office	215.84	0.00	215.84	100.0%
Info Booth	22.74	0.00	22.74	100.0%
Water & Electric - Other	0.00	250.99	-250.99	-100.0%
Total Water & Electric	238.58	250.99	-12.41	-4.9%
Total Utilities	238.58	250.99	-12.41	-4.9%
Total Chamber Operating Expense	31,456.58	25,970.07	5,486.51	21.1%
Total Expense	31,449.08	25,707.75	5,741.33	22.3%
Net Ordinary Income	1,133.91	-4,641.16	5,775.07	124.4%
Other Income/Expense				
Other Income				
Event Income				
Annual Meeting				
Ads	1,500.00	2,350.00	-850.00	-36.2%
Booth Rental	990.00	891.00	99.00	11.1%
Dinners	13,080.00	11,595.00	1,485.00	12.8%
General Sponsors	550.00	1,292.00	-742.00	-57.4%
Raffle	219.00	0.00	219.00	100.0%
Scholarship Sponsor	500.00	500.00	0.00	0.0%
Silent Auction	2,921.00	2,973.50	-52.50	-1.8%
Total Annual Meeting	19,760.00	19,601.50	158.50	0.8%
Art Show				
Posters	0.00	20.00	-20.00	-100.0%
Total Art Show	0.00	20.00	-20.00	-100.0%
Trade Expo				
Booth Rentals	2,200.00	2,250.00	-50.00	-2.2%
Sponsorship	750.00	1,500.00	-750.00	-50.0%
Total Trade Expo	2,950.00	3,750.00	-800.00	-21.3%
Total Event Income	22,710.00	23,371.50	-661.50	-2.8%
Total Other Income	22,710.00	23,371.50	-661.50	-2.8%
Other Expense				
Event Expense				
Annual Meeting				
Dinner	10,520.00	9,342.71	1,177.29	12.6%
Gifts & awards	780.27	1,339.45	-559.18	-41.8%
Miscellaneous	348.00	126.20	221.80	175.8%
Scholarship Sponsor	500.00	500.00	0.00	0.0%
Signage	65.00	192.50	-127.50	-66.2%
Total Annual Meeting	12,213.27	11,500.86	712.41	6.2%
Christmas Celebrations				
Christmas Parades				
Media	280.00	0.00	280.00	100.0%
Total Christmas Parades	280.00	0.00	280.00	100.0%
Total Christmas Celebrations	280.00	0.00	280.00	100.0%
Trade Expo				
Postage	232.30	73.10	159.20	217.8%
Total Trade Expo	232.30	73.10	159.20	217.8%
Total Event Expense	12,725.57	11,573.96	1,151.61	10.0%
Total Other Expense	12,725.57	11,573.96	1,151.61	10.0%
Net Other Income	9,984.43	11,797.54	-1,813.11	-15.4%
Net Income	11,118.34	7,156.38	3,961.96	55.4%