

Littleton Area Chamber of Commerce Profit & Loss Prev Year Comparison

January through April 2009

	Jan - Apr 09	Jan - Apr 08	\$ Change	% Change
Ordinary Income/Expense				
Income				
Chamber Operating Income				
Health Insurance Reimbursement	0.00	1,113.26	-1,113.26	-100.0%
Insurance Refund	146.00	0.00	146.00	100.0%
Interest	35.87	36.20	-0.33	-0.9%
Labels	0.00	25.00	-25.00	-100.0%
Membership Directory	9,031.00	0.00	9,031.00	100.0%
Membership Dues	29,782.00	24,965.75	4,816.25	19.3%
Misc. Sales	0.00	97.48	-97.48	-100.0%
Refund	881.82	0.00	881.82	100.0%
Web Site Links & Advertising				
Advertising	1,275.00	0.00	1,275.00	100.0%
Web Site Links & Advertising - Other	510.00	840.00	-330.00	-39.3%
Total Web Site Links & Advertising	<u>1,785.00</u>	<u>840.00</u>	<u>945.00</u>	<u>112.5%</u>
Total Chamber Operating Income	<u>41,661.69</u>	<u>27,077.69</u>	<u>14,584.00</u>	<u>53.9%</u>
Total Income	<u>41,661.69</u>	<u>27,077.69</u>	<u>14,584.00</u>	<u>53.9%</u>
Expense				
Reconciliation Discrepancies	-7.50	-150.39	142.89	95.0%
Chamber Operating Expense				
Marketing				
Littleton Brochure				
Brochure Distribution	340.00	255.00	85.00	33.3%
Total Littleton Brochure	<u>340.00</u>	<u>255.00</u>	<u>85.00</u>	<u>33.3%</u>
Advertising				
Advertising- LMSI	0.00	1,500.00	-1,500.00	-100.0%
Advertising-General				
General Advertising	184.75	637.00	-452.25	-71.0%
Marketing	1,072.64	0.00	1,072.64	100.0%
Advertising-General - Other	0.00	21.68	-21.68	-100.0%
Total Advertising-General	<u>1,257.39</u>	<u>658.68</u>	<u>598.71</u>	<u>90.9%</u>
Total Advertising	<u>1,257.39</u>	<u>2,158.68</u>	<u>-901.29</u>	<u>-41.8%</u>
Total Marketing	<u>1,597.39</u>	<u>2,413.68</u>	<u>-816.29</u>	<u>-33.8%</u>
Bad Debts	3,373.75	3,982.75	-609.00	-15.3%
Breakfast Meetings				
Food & Beverage	0.00	65.84	-65.84	-100.0%
Total Breakfast Meetings	<u>0.00</u>	<u>65.84</u>	<u>-65.84</u>	<u>-100.0%</u>
Credit Card Discount/Fees	208.27	305.53	-97.26	-31.8%
Depreciation	886.56	886.56	0.00	0.0%
Dues/Subscriptions				
Prof. Organization Memberships	354.00	191.50	162.50	84.9%
Subscriptions	115.40	103.60	11.80	11.4%
Total Dues/Subscriptions	<u>469.40</u>	<u>295.10</u>	<u>174.30</u>	<u>59.1%</u>
Equipment Lease	779.36	866.36	-87.00	-10.0%
Insurance	617.00	775.00	-158.00	-20.4%
Meals	50.00	0.00	50.00	100.0%
Membership Directory	5,966.27	0.00	5,966.27	100.0%
Office Expense				
General Supplies				
Toner	0.00	739.94	-739.94	-100.0%
General Supplies - Other	414.31	204.35	209.96	102.8%
Total General Supplies	<u>414.31</u>	<u>944.29</u>	<u>-529.98</u>	<u>-56.1%</u>
Internet				
Internet Service - NCIA	166.40	166.42	-0.02	0.0%
Total Internet	<u>166.40</u>	<u>166.42</u>	<u>-0.02</u>	<u>0.0%</u>
Postage Machine	206.95	201.86	5.09	2.5%
Printer/copier copies	608.67	150.47	458.20	304.5%
Office Expense - Other	165.50	39.04	126.46	323.9%
Total Office Expense	<u>1,561.83</u>	<u>1,502.08</u>	<u>59.75</u>	<u>4.0%</u>
Payroll Expenses				
Benefits				
Health Insurance	1,220.85	3,147.66	-1,926.81	-61.2%
Total Benefits	<u>1,220.85</u>	<u>3,147.66</u>	<u>-1,926.81</u>	<u>-61.2%</u>
Payroll Taxes	1,359.46	2,032.17	-672.71	-33.1%
Staff Wages	12,647.31	10,992.23	1,655.08	15.1%
Payroll Expenses - Other	0.00	103.84	-103.84	-100.0%
Total Payroll Expenses	<u>15,227.62</u>	<u>16,275.90</u>	<u>-1,048.28</u>	<u>-6.4%</u>
Postage	380.00	547.99	-167.99	-30.7%
Professional Development	69.00	0.00	69.00	100.0%
Professional Services	3,280.00	540.00	2,740.00	507.4%
Reimbursed Expenses	100.00	0.00	100.00	100.0%
Rent				
Storage	200.00	0.00	200.00	100.0%
Booth	400.00	400.00	0.00	0.0%
Office	1,518.40	1,660.00	-141.60	-8.5%
Total Rent	<u>2,118.40</u>	<u>2,060.00</u>	<u>58.40</u>	<u>2.8%</u>
Telephone				
Cellular	253.90	0.00	253.90	100.0%
Office	687.33	527.28	160.05	30.4%
Telephone - Other	0.00	32.50	-32.50	-100.0%
Total Telephone	<u>941.23</u>	<u>559.78</u>	<u>381.45</u>	<u>68.1%</u>
Travel				
Mileage Reimbursement	362.06	351.89	10.17	2.9%
Total Travel	<u>362.06</u>	<u>351.89</u>	<u>10.17</u>	<u>2.9%</u>

**Littleton Area Chamber of Commerce
Profit & Loss Prev Year Comparison**

January through April 2009

	Jan - Apr 09	Jan - Apr 08	\$ Change	% Change
Utilities				
Water & Electric				
Office	285.35	0.00	285.35	100.0%
Info Booth	22.74	0.00	22.74	100.0%
Water & Electric - Other	0.00	272.86	-272.86	-100.0%
Total Water & Electric	<u>308.09</u>	<u>272.86</u>	<u>35.23</u>	<u>12.9%</u>
Total Utilities	<u>308.09</u>	<u>272.86</u>	<u>35.23</u>	<u>12.9%</u>
Total Chamber Operating Expense	<u>38,296.23</u>	<u>31,701.32</u>	<u>6,594.91</u>	<u>20.8%</u>
Total Expense	<u>38,288.73</u>	<u>31,550.93</u>	<u>6,737.80</u>	<u>21.4%</u>
Net Ordinary Income	3,372.96	-4,473.24	7,846.20	175.4%
Other Income/Expense				
Other Income				
Event Income				
Annual Meeting				
Ads	1,500.00	2,350.00	-850.00	-36.2%
Booth Rental	990.00	891.00	99.00	11.1%
Dinners	13,080.00	11,595.00	1,485.00	12.8%
General Sponsors	550.00	1,292.00	-742.00	-57.4%
Raffle	219.00	0.00	219.00	100.0%
Scholarship Sponsor	500.00	500.00	0.00	0.0%
Silent Auction	2,946.00	2,973.50	-27.50	-0.9%
Total Annual Meeting	<u>19,785.00</u>	<u>19,601.50</u>	<u>183.50</u>	<u>0.9%</u>
Art Show				
Posters	0.00	70.00	-70.00	-100.0%
Total Art Show	<u>0.00</u>	<u>70.00</u>	<u>-70.00</u>	<u>-100.0%</u>
Trade Expo				
Booth Rentals	5,350.00	6,400.00	-1,050.00	-16.4%
Sponsorship	1,500.00	1,500.00	0.00	0.0%
Total Trade Expo	<u>6,850.00</u>	<u>7,900.00</u>	<u>-1,050.00</u>	<u>-13.3%</u>
Total Event Income	<u>26,635.00</u>	<u>27,571.50</u>	<u>-936.50</u>	<u>-3.4%</u>
Total Other Income	<u>26,635.00</u>	<u>27,571.50</u>	<u>-936.50</u>	<u>-3.4%</u>
Other Expense				
Event Expense				
Annual Meeting				
Dinner	10,520.00	9,342.71	1,177.29	12.6%
Gifts & awards	780.27	1,339.45	-559.18	-41.8%
Miscellaneous	348.00	126.20	221.80	175.8%
Scholarship Sponsor	500.00	500.00	0.00	0.0%
Signage	65.00	192.50	-127.50	-66.2%
Total Annual Meeting	<u>12,213.27</u>	<u>11,500.86</u>	<u>712.41</u>	<u>6.2%</u>
Christmas Celebrations				
Christmas Parades				
Media	280.00	0.00	280.00	100.0%
Total Christmas Parades	<u>280.00</u>	<u>0.00</u>	<u>280.00</u>	<u>100.0%</u>
Total Christmas Celebrations	<u>280.00</u>	<u>0.00</u>	<u>280.00</u>	<u>100.0%</u>
Golf Tournament				
Postage	76.66	0.00	76.66	100.0%
Total Golf Tournament	<u>76.66</u>	<u>0.00</u>	<u>76.66</u>	<u>100.0%</u>
Trade Expo				
Postage	232.30	73.10	159.20	217.8%
Total Trade Expo	<u>232.30</u>	<u>73.10</u>	<u>159.20</u>	<u>217.8%</u>
Total Event Expense	<u>12,802.23</u>	<u>11,573.96</u>	<u>1,228.27</u>	<u>10.6%</u>
Total Other Expense	<u>12,802.23</u>	<u>11,573.96</u>	<u>1,228.27</u>	<u>10.6%</u>
Net Other Income	<u>13,832.77</u>	<u>15,997.54</u>	<u>-2,164.77</u>	<u>-13.5%</u>
Net Income	<u><u>17,205.73</u></u>	<u><u>11,524.30</u></u>	<u><u>5,681.43</u></u>	<u><u>49.3%</u></u>