

Littleton Area Chamber of Commerce
Profit & Loss Prev Year Comparison
January through May 2009

	Jan - May 09	Jan - May 08	\$ Change	% Change
Ordinary Income/Expense				
Income				
Chamber Operating Income				
Health Insurance Reimbursement	0.00	1,669.89	-1,669.89	-100.0%
Information Booth Sponsorship	400.00	1,150.00	-750.00	-65.2%
Insurance Refund	146.00	0.00	146.00	100.0%
Interest	43.65	49.35	-5.70	-11.6%
Labels	25.00	25.00	0.00	0.0%
Membership Directory	9,031.00	602.00	8,429.00	1,400.2%
Membership Dues	34,383.25	31,121.75	3,261.50	10.5%
Misc. Sales	0.00	97.48	-97.48	-100.0%
Refund	881.82	31.95	849.87	2,660.0%
Town Appropriation				
General Fund	0.00	20,000.00	-20,000.00	-100.0%
Total Town Appropriation	0.00	20,000.00	-20,000.00	-100.0%
Web Site Links & Advertising				
Advertising	1,375.00	0.00	1,375.00	100.0%
Web Site Links & Advertising - Other	510.00	1,100.00	-590.00	-53.6%
Total Web Site Links & Advertising	1,885.00	1,100.00	785.00	71.4%
Total Chamber Operating Income	46,795.72	55,847.42	-9,051.70	-16.2%
Total Income	46,795.72	55,847.42	-9,051.70	-16.2%
Expense				
Reconciliation Discrepancies	-7.50	-150.36	142.86	95.0%
Chamber Operating Expense				
Marketing				
Littleton Brochure				
Brochure Distribution	340.00	445.00	-105.00	-23.6%
Total Littleton Brochure	340.00	445.00	-105.00	-23.6%
Advertising				
Advertising- LMSI	0.00	1,500.00	-1,500.00	-100.0%
Advertising-General				
General Advertising	224.75	760.75	-536.00	-70.5%
Marketing	1,072.64	780.00	292.64	37.5%
Advertising-General - Other	0.00	21.68	-21.68	-100.0%
Total Advertising-General	1,297.39	1,562.43	-265.04	-17.0%
Total Advertising	1,297.39	3,062.43	-1,765.04	-57.6%
Total Marketing	1,637.39	3,507.43	-1,870.04	-53.3%
Bad Debts	4,025.00	4,727.75	-702.75	-14.9%
Breakfast Meetings				
Food & Beverage	0.00	65.84	-65.84	-100.0%
Total Breakfast Meetings	0.00	65.84	-65.84	-100.0%
Credit Card Discount/Fees	284.31	335.82	-51.51	-15.3%
Depreciation	1,108.20	1,108.20	0.00	0.0%
Dues/Subscriptions				
Prof. Organization Memberships	521.00	191.50	329.50	172.1%
Subscriptions	115.40	103.60	11.80	11.4%
Total Dues/Subscriptions	636.40	295.10	341.30	115.7%
Equipment Lease	974.20	1,061.20	-87.00	-8.2%
Insurance	617.00	775.00	-158.00	-20.4%
Meals	50.00	0.00	50.00	100.0%
Membership Directory	5,966.27	0.00	5,966.27	100.0%
Membership Survey	0.00	200.00	-200.00	-100.0%
Office Expense				
General Supplies				
Toner	0.00	739.94	-739.94	-100.0%
General Supplies - Other	736.26	208.30	527.96	253.5%
Total General Supplies	736.26	948.24	-211.98	-22.4%
Internet				
Internet Service - NCIA	208.00	208.02	-0.02	0.0%
Website Hosting	490.00	380.00	110.00	29.0%
Total Internet	698.00	588.02	109.98	18.7%
Postage Machine	206.95	201.86	5.09	2.5%
Printer/copier copies	681.80	221.21	460.59	208.2%
Office Expense - Other	165.50	39.04	126.46	323.9%
Total Office Expense	2,488.51	1,998.37	490.14	24.5%
Payroll Expenses				
Benefits				
Health Insurance	1,627.80	3,704.29	-2,076.49	-56.1%
Total Benefits	1,627.80	3,704.29	-2,076.49	-56.1%
Payroll Taxes	1,616.97	2,248.27	-631.30	-28.1%
Staff Wages	15,820.01	13,253.15	2,566.86	19.4%
Payroll Expenses - Other	0.00	103.84	-103.84	-100.0%
Total Payroll Expenses	19,064.78	19,309.55	-244.77	-1.3%
Postage	380.00	548.49	-168.49	-30.7%
Professional Development	69.00	0.00	69.00	100.0%

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Professional Services				
Accounting	250.00	0.00	250.00	100.0%
Professional Services - Other	3,930.00	1,620.00	2,310.00	142.6%
Total Professional Services	4,180.00	1,620.00	2,560.00	158.0%
Reimbursed Expenses	100.00	0.00	100.00	100.0%
Rent				
Storage	250.00	0.00	250.00	100.0%
Booth	500.00	500.00	0.00	0.0%
Office	1,898.00	2,075.00	-177.00	-8.5%
Total Rent	2,648.00	2,575.00	73.00	2.8%
Repairs & Maintenance	0.00	3.29	-3.29	-100.0%
Telephone				
Cellular	338.04	0.00	338.04	100.0%
Office	856.94	705.43	151.51	21.5%
Telephone - Other	0.00	32.50	-32.50	-100.0%
Total Telephone	1,194.98	737.93	457.05	61.9%
Travel				
Mileage Reimbursement	538.70	505.49	33.21	6.6%
Total Travel	538.70	505.49	33.21	6.6%
Utilities				
Water & Electric				
Office	354.13	0.00	354.13	100.0%
Info Booth	22.74	0.00	22.74	100.0%
Water & Electric - Other	0.00	337.51	-337.51	-100.0%
Total Water & Electric	376.87	337.51	39.36	11.7%
Total Utilities	376.87	337.51	39.36	11.7%
Total Chamber Operating Expense	46,339.61	39,711.97	6,627.64	16.7%
Total Expense	46,332.11	39,561.61	6,770.50	17.1%
Net Ordinary Income	463.61	16,285.81	-15,822.20	-97.2%
Other Income/Expense				
Other Income				
Event Income				
Annual Meeting				
Ads	1,500.00	2,350.00	-850.00	-36.2%
Booth Rental	990.00	891.00	99.00	11.1%
Dinners	13,080.00	11,595.00	1,485.00	12.8%
General Sponsors	550.00	1,292.00	-742.00	-57.4%
Raffle	217.00	0.00	217.00	100.0%
Scholarship Sponsor	500.00	500.00	0.00	0.0%
Silent Auction	2,946.00	2,973.50	-27.50	-0.9%
Total Annual Meeting	19,783.00	19,601.50	181.50	0.9%
Art Show				
Participants	0.00	350.00	-350.00	-100.0%
Posters	0.00	70.00	-70.00	-100.0%
Total Art Show	0.00	420.00	-420.00	-100.0%
Golf Tournament				
Golfers	1,280.00	1,280.00	0.00	0.0%
Hole Sponsors Only	200.00	800.00	-600.00	-75.0%
Major/Hole Sponsors	0.00	1,800.00	-1,800.00	-100.0%
Total Golf Tournament	1,480.00	3,880.00	-2,400.00	-61.9%
July 4th Celebrations	0.00	6,000.00	-6,000.00	-100.0%
Music in Remich Park				
Sponsors	0.00	2,750.00	-2,750.00	-100.0%
Total Music in Remich Park	0.00	2,750.00	-2,750.00	-100.0%
Taste of Littleton				
Sponsorship	0.00	1,000.00	-1,000.00	-100.0%
Total Taste of Littleton	0.00	1,000.00	-1,000.00	-100.0%
Trade Expo				
Booth Rentals	7,917.00	7,149.00	768.00	10.7%
Sponsorship	1,500.00	1,500.00	0.00	0.0%
Total Trade Expo	9,417.00	8,649.00	768.00	8.9%
Total Event Income	30,680.00	42,300.50	-11,620.50	-27.5%
Total Other Income	30,680.00	42,300.50	-11,620.50	-27.5%
Other Expense				
Event Expense				
Annual Meeting				
Dinner	10,520.00	9,342.71	1,177.29	12.6%
Gifts & awards	780.27	1,339.45	-559.18	-41.8%
Miscellaneous	348.00	126.20	221.80	175.8%
Scholarship Sponsor	500.00	500.00	0.00	0.0%
Signage	65.00	192.50	-127.50	-66.2%
Total Annual Meeting	12,213.27	11,500.86	712.41	6.2%

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Christmas Celebrations				
Christmas Parades				
Media	280.00	0.00	280.00	100.0%
Total Christmas Parades	280.00	0.00	280.00	100.0%
Total Christmas Celebrations	280.00	0.00	280.00	100.0%
Golf Tournament				
Postage	76.66	0.00	76.66	100.0%
Total Golf Tournament	76.66	0.00	76.66	100.0%
Main Street Reconstruction	184.42	0.00	184.42	100.0%
Trade Expo				
Miscellaneous	8.88	0.00	8.88	100.0%
Postage	116.15	73.10	43.05	58.9%
Promotion	1,412.49	335.00	1,077.49	321.6%
Rentals	3,817.10	3,924.90	-107.80	-2.8%
Total Trade Expo	5,354.62	4,333.00	1,021.62	23.6%
Total Event Expense	18,108.97	15,833.86	2,275.11	14.4%
Total Other Expense	18,108.97	15,833.86	2,275.11	14.4%
Net Other Income	12,571.03	26,466.64	-13,895.61	-52.5%
Net Income	13,034.64	42,752.45	-29,717.81	-69.5%